



# Waste Solutions Consultant Amesbury

**Salary £30,660 per annum with OTE up to £40k uncapped**

**Hills Waste Solutions has a fantastic opportunity for a target driven, successful sales professional to join the commercial team, based at our Amesbury site.**

The successful candidate will be responsible for securing new business with commercial clients by offering waste management solutions. Working closely with the depot and Sales Manager, you will need to show a level of commercial awareness and the drive to deliver the monthly revenue targets.

This is a fast-moving industry, and you will need to demonstrate field sales experience and a proven track record of:

- Achieving targets
- Being a strong negotiator with great influencing skills
- Excellent communication and inter-personal skills with the ability to “close” a sale

It is essential that candidates have experience of generating new leads through a variety of media and other techniques. Waste industry experience would be a distinct advantage and knowledge of the local market is essential. A full, clean driving licence is also essential.

Benefits:

- Additional uncapped commission for over achievement of monthly targets
- Company car and fuel card
- Pension contribution and healthcare package
- Shopping, leisure, and wellbeing discounts
- Cycle to work scheme
- 25 days holiday per annum increasing annually to 28 with a holiday trading option

**Please email your CV to [join@hills-group.co.uk](mailto:join@hills-group.co.uk) or contact Hills on 01793 781199 for an application pack quoting the relevant Vacancy Reference HGL1432.**

*The Hills group is committed to monitoring and maintaining equal opportunities and welcomes applications from all sections of the community.*

[www.hills-group.co.uk](http://www.hills-group.co.uk)