



## Sales Representative (Swindon)

**Hills Quarry Products Ltd has an exciting opportunity for a field Sales Representative to join the existing team at its offices based in County Park, Swindon.**

The purpose of the role is to source potential sales, produce quotations and track these to a satisfactory conclusion, within agreed sales targets.

Key responsibilities include:

- Identifying buyers and potential customers and promoting the services of the company to secure orders
- build and maintain good working relationships with new and existing customers
- focus on enhancing the quality of service and range of products we can provide
- covering a geographical area thoroughly, through field sales and carrying out systematic ground surveys
- to be aware of forthcoming work and ensure quotations are submitted
- record and pursue all potential sales outlets
- keep full and accurate records of sales progress through the 'Jobs Let' procedure
- preparing monthly sales reports.

The successful candidate will be a confident sales professional, who has proven experience in developing business and preparing tenders in the construction industry or similar.

Knowledge of both ready mixed concrete and aggregates would be a distinct advantage.

**Please email your CV to [join@hills-group.co.uk](mailto:join@hills-group.co.uk), quoting reference HQP007-21.**

*The Hills group is committed to monitoring and maintaining equal opportunities and welcomes applications from all sections of the community.*

[www.hills-group.co.uk](http://www.hills-group.co.uk)