



Divisional director – commercial collections (Swindon)

Hills Waste Solutions Ltd is looking to appoint a divisional director - commercial collections, based at County Park Business Centre, Swindon.

Reporting directly to the Group director, the main purpose of the role is to plan, lead, organise and control the profitable operation of Hills' commercial waste business.

The successful candidate will expand and develop the commercial waste business into new geographical and/or service areas, giving increased growth and profitability, whilst effectively managing in line with agreed budget targets. They will ensure compliance with the Company's health and safety policy and the Health and Safety at Work Act.

Responsibilities:

- To prepare annual cost budgets in accordance with targets determined by the Board
- To evaluate and where appropriate, recommend changes in strategy, policy or procedures, with a view to increasing profitability and efficiency
- To recommend and implement sales strategy for the commercial waste business
- Update the Group director on new developments in the sector and make recommendations for beneficial change
- To manage and motivate all staff, under their control, effectively and efficiently
- To hold the company operator's licence as required and assist in ensuring compliant transport operations.

The role requires candidates to have experience of developing strategic direction and delivering results within agreed timeframes and budgets. Demonstrable experience in a senior level role, with operational leadership and direct P&L accountability will be required. Experience within the waste sector is essential.

Applicants will need to possess a high level of communication, interpersonal and proven relationship building skills at all levels. They will be driven, organised and have exemplary attention to detail. Exceptional stakeholder management and the ability to develop strong working partnerships, both internally and externally, will be key.

Please email your CV to join@hills-group.co.uk quoting the relevant Vacancy Reference HGL1185.

The Hills Group is committed to monitoring and maintaining equal opportunities and welcomes applications from all sections of the community.

www.hills-group.co.uk