



Business development consultant (Swindon)

Hills Waste Solutions Ltd has an opportunity for an ambitious business development consultant to join the team, based at our head office in Swindon.

The main responsibility for the role will be to develop existing broker and commercial accounts, coordinate tendering activities and to improve efficiency in sales development/brokerage activities. You will also be tasked with seeking out new account opportunities within the region and securing new business.

The successful candidate will research new collection services in waste management markets, seek sales opportunities for the collection department and assist the commercial team in the evaluation of new and existing business. They will also develop and maintain strong business relationships with key individuals, responsible for placing orders on waste collection accounts.

We seek an established sales and/or account manager with a track record of commercial success. Ideally you will have waste industry experience at a national level. A confident and persuasive communicator, with an eye for detail will thrive in this varied and exciting role.

Please email your CV to join@hills-group.co.uk, quoting the vacancy reference HGL1076.

The Hills group is committed to monitoring and maintaining equal opportunities and welcomes applications from all sections of the community.

www.hills-group.co.uk