



**FIELD SALES MANAGER, County Park Swindon**

The Hills Group is a private family owned business with a broad and successful portfolio of business activities dating back to 1900 with three key divisions – Hills Waste Solutions, Hills Quarry Products and Hills Property.

**Hills Waste Solutions Ltd** requires a field sales manager to join their team based at County Park, Swindon.

Reporting to the commercial manager the successful candidate will be required to manage field sales activities for the generation of new business and lead and train sales personnel ensuring maximum potential are achieved within this function.

Candidates must be able to show a proven track record of successful meeting targets and maximising sales in previous employment, preferably in a similar industry. You should enjoy being target and result driven; with an eye for recognising appropriate opportunities to ensure these are maximised. You must also have experience with the supervision and management of sales personnel, specifically with regard to setting challenging but attainable targets and the management of these.

Hills Waste Solutions Ltd offers a comprehensive waste management service to private and public sector organisations across Wiltshire, West Berkshire, Oxfordshire and Gloucestershire and has Operating Centres throughout Wiltshire.

For an application pack please contact our recruitment application line 01672 518951 quoting vacancy reference number WR/COM/01

*The Hills Group is committed to monitoring and maintaining equal opportunities and welcomes applications from all sections of the community*